



170 INDUSTRIEL BLVD.  
BOUCHERVILLE, QC  
CANADA J4B 2X3  
TEL.: (450) 641-2440  
FAX: (450) 449-4908



**NEWS**

**FOR IMMEDIATE RELEASE**

**Source:** UNI-SELECT INC.

Tel.: (450) 641-2440  
[www.uni-select.com](http://www.uni-select.com)

**Contacts:**

Richard G. Roy  
Denis Mathieu

President and Chief Executive Officer  
Vice-President and Chief Financial Officer

**UNI-SELECT INC. SALES UP 21% AND NET INCOME UP 22% FOR  
THE SECOND QUARTER OF 2009**

**Boucherville**, August 5, 2009 –Uni-Select Inc. reported sales from continuing operations of \$384,161,000 for the second quarter of 2009, up 20.9% over sales of \$317,685,000 for the same period of 2008. The Company’s sales increase is due mainly to acquisitions conducted in the previous quarters and to the currency variation. Net income from continuing operations reached \$16,029,000 or \$0.81 per share, for the second quarter, compared with \$13,179,000 or \$0.67 per share, for the corresponding quarter last year. Net income, including results from discontinued activities, totalled \$15,408,000 or \$0.78 per share, compared with \$12,689,000 or \$0.64 per share last year. Excluding the impact of the exchange rate variation, sales would have risen 12.8% and net income would have been \$0.74 a share for the quarter, an increase of 15.6%.

For the first half of 2009, sales for continuing activities reached \$735,005,000 an increase of \$148,636,000 or 25.3%, compared with the same period in 2008. Earnings from continuing activities stood at \$25,023,000 or \$1.27 per share, compared with \$20,083,000 or \$1.02 per share for the first half of 2008.

	2 <sup>ND</sup> QUARTER		1 <sup>ST</sup> HALF	
(in millions, except net earnings per share)	2009	2008	2009	2008
Sales	384.2	317.7	735.0	586.4
Earnings from continuing activities	16.0	13.2	25.0	20.1
Earnings per share from continuing activities	0.81	0.67	1.27	1.02
Net earnings per share	0.78	0.64	1.19	0.95

Second-quarter sales for Automotive Group USA reached \$241,541,000 compared with \$168,181,000 for the second quarter of 2008. The acquisitions completed in recent quarters contributed \$51,571,000 to higher sales in the quarter, to which should be added the favorable impact of the exchange rate variation. Excluding the items mentioned above, organic growth was neutral in the second quarter. The operating margin for the Group remained stable at 7.1%. However, on a comparative basis, excluding the impact of the latest acquisitions whose integration is at an early stage, the operating margin was 7.6%, up 0.4% over 2008 due to the effects of continuous improvement programs on margins and costs. For the first six months of 2009, sales were \$474,477,000 a 49.2% increase over the same period in 2008. The operating margin, excluding the recent acquisitions, showed improvement, going from 6.7% to 7.1% in 2009.

Automotive Group Canada experienced organic sales growth of 0.1% in the second quarter of 2009, offset by the effect of the disposal of 10 stores earlier in the quarter. The Group’s sales stood at \$142,620,000

compared to \$149,504,000 in the same period of 2008. The Group's operating margin reached 10.1%, up from 8.7% in the second quarter of last year. For the first half of 2009, sales were \$260,528,000, down 2.9% from the same period in 2008. For purposes of comparison, excluding the store disposals mentioned above, the decline was 0.3%. The operating margin stood at 8.6% in the first half compared to 7.2% in 2008.

"In addition to our financial performance for the quarter, we are pleased with the results of our various operational and strategic initiatives," said Richard G. Roy, President and Chief Executive Officer of Uni-Select. "Recent acquisitions have contributed broadly to improving our quarterly results. Our cost improvement program instituted in 2008 that includes integration and reorganization initiatives , , should increase our margins and earnings in the second half of 2009." Mr. Roy continued: "Optimization of our assets led to the sale of 10 stores in Canada, the closing of several stores in the United States, an orderly reduction in inventories, and the sale of the assets of the Heavy Duty division. This last measure is part of our strategic plan as we intend to focus our efforts on the distribution of replacement parts for light vehicles. The orderly reduction in the asset base will continue throughout the second half of the calendar year. We shall remain expedient and alert in looking for opportunities that would enable us to grow both in Canada and in the United States."

In closing, the Board of Directors of Uni-Select Inc. declared a quarterly dividend of \$0.1165 per common share payable on October 20, 2009, to shareholders of record as at September 30, 2009.

Unless indicated otherwise, all figures in this release are in Canadian dollars.

Uni-Select is a Canadian leader in the distribution of automotive replacement parts, equipment, tools and accessories. Through its subsidiary Uni-Select USA, Inc., the Company also operates in the United States, where it is the seventh largest distributor. The Uni-Select Network<sup>TM</sup> includes over 2,500 independent jobbers and services 3,500 points of sale in Canada and the United States. Uni-Select is headquartered in Montreal. Uni-Select shares (UNS) are traded on the Toronto Stock Exchange.

Certain statements made in this news release contain forward-looking statements which, by their very nature, include risks and uncertainties, such that actual results could differ from those indicated in those forward-looking statements. For additional information with respect to the risks and uncertainties, refer to the Annual Report filed with Canadian securities commissions by Uni-Select. Unless required to do so pursuant to applicable securities legislation, Uni-Select assumes no obligation as to the updating or revision of the forward-looking statements as a result of new information, future events or other changes.