



**VALUE
CREATOR**



Transform challenges
into possibilities

Our vision :

To grow Uni-Select into one of North America's leading automotive organizations.

Our mission :

Develop the best distribution methods for spare parts, tools, equipment and accessories for motorized vehicles.

POSITION OPENING

DIVISION: Pacific
TITLE OF POSITION: General Manager
IMMEDIAT SUPERVISOR : Executive Vice-President Automotive Group Canada

The position is located in BURNABY. The incumbent will be responsible for the organic growth of his territory and the overall operational activities. He will ensure profit generation.

FONCTIONS:

- Develop a business plan to ensure the divisional objectives are met.
- Manage all B.C. distribution centers with regional office located in Burnaby.
- Recruit new members and increase existing members business.
- Secure the performance of the members by offering and promoting corporate services and programs.
- Identify acquisition and development opportunities.
- Institute corporate programs and policies.
- Develop local programs (pricing, promotions, marketing) in order to respond to the specific needs of the members.
- Actively monitor the division's budget and ensure follow-up.

REQUIREMENTS:

- University diploma in Business Administration, Marketing, Operations Management or equivalent.
- 10 to 15 years experience in Operations Management (profit center) or minimum of 5 years experience in general management.
- Strong knowledge of the automotive and distribution industry would be a strong asset.

PERSONAL SKILLS

- Excellent management skills
- Customer driven/ strong business sense
- Analytical and critical mind
- Coach style favoring team work
- Leadership skills
- Born communicator